

Management Report

Telugu Association of North America
For the period ended September 30, 2021



Prepared on
October 27, 2021

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Profit and Loss

July - September, 2021

| | Total |
|---|-------------------|
| INCOME | |
| Covid-19 Receipts | 10,000.00 |
| Donations Received | |
| TANA Feed the Hunger | 20.00 |
| TANA Regional Promotion Receipts | 14,430.00 |
| Bay Area Volley Ball Receipts | 400.00 |
| Chicago Cricket Sponsorship | 5,000.00 |
| Diwali Income | 2,500.00 |
| Total TANA Regional Promotion Receipts | 22,330.00 |
| TANA Seminars | 1,685.00 |
| TANA SPMVV KALASALA Receipts | 208.00 |
| Team Square Receipts | 8,382.00 |
| Total Donations Received | 32,625.00 |
| Membership Receipts | |
| LM - Life Membership Due to BOT | 22,750.00 |
| Total Membership Receipts | 22,750.00 |
| Other Receipts | |
| Miscellaneous Receipts | 20.00 |
| Total Other Receipts | 20.00 |
| SAT Income | 18,047.00 |
| TANA Chess Receipts | 410.00 |
| TANA Facebook Receipts | 3,897.00 |
| TANA Matrimonial Receipts | 4,100.00 |
| TANA Paatasala Receipts | 96,322.12 |
| TANA Parent Networking | 250.00 |
| TANA Prapancha Sahitya Vedika receipts | 896.64 |
| TANA Sankeerthana Receipts | 2,100.00 |
| TANA Summer Camp Receipts | 35,948.67 |
| Total Income | 227,366.43 |
| GROSS PROFIT | |
| 227,366.43 | |
| EXPENSES | |
| Covid-19 Expenses | 1,549.15 |
| Donations & Projects | |
| Backpack - New Jersey | 1,879.74 |
| Backpacks - Connecticut | 1,313.59 |
| Backpacks - Dallas | 3,050.00 |
| Charitable Contributions | 206.65 |
| TANA SPMVV KALASALA Expenses | 20,410.00 |
| Team Square Expense | 1,654.64 |
| Telugu Language Promotion | 1,000.00 |
| Total Donations & Projects | 29,514.62 |
| Fliers Designer | 508.00 |

| | Total |
|---|--------------------|
| Operating Expense | |
| Admin_Expenses | 5,427.60 |
| Advertising Expenses | 528.16 |
| Bank Service Fee | |
| Authorize.net | 59.85 |
| Bank of America Service Fee | 40.00 |
| Total Bank Service Fee | 99.85 |
| Election Expense | 44,434.93 |
| Email & Marketing | 965.00 |
| TANA Patrika Expense | 2,999.09 |
| Website Expense | 51.50 |
| Website Development Expense | 9,000.00 |
| Total Website Expense | 9,051.50 |
| Total Operating Expense | 63,506.13 |
| Paatasala Expenses | 23,536.07 |
| Special Events Expense | |
| TANA Regional Promotion Expenses | 8,749.02 |
| Columbus Cricket & Cultural Events | 12,900.00 |
| TANA Kids Summer Camp | 2,800.00 |
| Volley Ball Expenses Bay Area | 2,254.56 |
| Total TANA Regional Promotion Expenses | 26,703.58 |
| Total Special Events Expense | 26,703.58 |
| TANA Prapancha Sahitya Vedika | 3,719.58 |
| TANA Sankeerthana Expenses | 6,949.70 |
| Total Expenses | 155,986.83 |
| NET OPERATING INCOME | 71,379.60 |
| NET INCOME | \$71,379.60 |

Balance Sheet

As of September 30, 2021

| | Total |
|-------------------------------------|---------------------|
| ASSETS | |
| Current Assets | |
| Bank Accounts | |
| BoA Checking Account Primary | 77,627.97 |
| Chase_Checking_1393_C2 | 187,488.61 |
| Chase_Checking_1934_C1 | 84,203.67 |
| Total Bank Accounts | 349,320.25 |
| Accounts Receivable | |
| Accounts Receivable | 9,991.05 |
| Total Accounts Receivable | 9,991.05 |
| Total Current Assets | 359,311.30 |
| TOTAL ASSETS | \$359,311.30 |
| LIABILITIES AND EQUITY | |
| Liabilities | |
| Total Liabilities | |
| Equity | |
| Retained Income - Previous Yrs | 179,313.45 |
| Net Income | 179,997.85 |
| Total Equity | 359,311.30 |
| TOTAL LIABILITIES AND EQUITY | \$359,311.30 |