

19 <sup>th</sup> TANA Convention Revenue Summary	
Revenue	\$2,026,951.00
Expenses	\$1,588,713.33
Surplus (Cash Basis)	\$438,237.67
Receivables	\$29,850.00
<b>Total Surplus (Accrual Basis)</b>	<b>\$468,087.67</b>

19th TANA Convention expenses and revenue statement					
Expenses	Planned	Actual	Revenue	Planned	Actual
Arts and Handicrafts	\$2,500.00	\$1,033.21	Donations	\$1,000,000.00	\$1,126,530.00
AV and Lighting	\$150,000.00	\$166,764.61	Sponsorships	\$75,000.00	\$172,501.00
Audit Fee	\$0.00	\$1,500.00	Registrations	\$250,000.00	\$410,737.00
Banquet	\$20,000.00	\$17,658.08	Commercial Exhibits	\$150,000.00	\$293,773.00
Breakfast*	\$0.00	\$14,550.00	Souvenir - Ads	\$10,000.00	\$12,500.00
Business Conclave	\$2,500.00	\$0.00	CME	\$0.00	\$6,550.00
Chaitanya Sravanti	\$0.00	\$16,129.00	Matrimony	\$0.00	\$4,360.00
CME	\$2,000.00	\$325.00	<b>TOTAL</b>	<b>\$1,485,000.00</b>	<b>\$2,026,951.00</b>
Commissions	\$10,000.00	\$2,000.00			
Contest-Photo, Short Film	\$500.00	\$0.00	<b>Surplus (Cash basis)</b>	<b>\$212,750.00</b>	<b>\$438,237.67</b>
Corporate Sponsorship	\$250.00	\$0.00			
Cultural-DhimTANA	\$10,000.00	\$3,600.44	<b>Distribution of Cash Surplus</b>		
Cultural-Honorarium	\$50,000.00	\$62,003.75	TANA EC - 10% of Registration		\$41,124.30
Decorations	\$20,000.00	\$40,313.13	TANTEX Co-Host of TANA2013		\$10,000.00
Drinking Water*	\$0.00	\$7,783.21	TANA BOD - 80 % of Remaining surplus		\$309,690.70
Exhibits-Commercial	\$25,000.00	\$54,282.00	TANA EC - 20% of Remaining surplus		\$77,422.67
Food	\$400,000.00	\$478,195.81	<b>Total</b>		<b>\$438,237.67</b>
Food - Disp. tableware	\$0.00	\$21,320.83			
Fund Raising Banquets	\$20,000.00	\$16,418.34	<b>Surplus Plus Receivables Minus Payables</b>		
Games and Sports	\$10,000.00	\$5,921.62	Cash Surplus		\$438,237.67
Guest Relations	\$80,000.00	\$120,819.74	Add: Receivables		\$29,850.00
India Liaison & Info Desk	\$2,000.00	\$0.00	<b>Total Surplus (Accrual basis)</b>		<b>\$468,087.67</b>
IT and Infrastructure	\$10,000.00	\$31,890.67	<p>Notes:</p> <p>*1. Sponsors revenue includes sponsorship for breakfast of \$10,000 and \$7,500 towards drinking water.</p> <p>2. Fund raising banquets includes kick-off at Dallas, fundraising dinners at NJ and Detroit.</p>		
Kids Activity	\$2,000.00	\$2,614.55			
Literary	\$15,000.00	\$8,316.00			
Media Relations	\$10,000.00	\$18,472.95			
Medical Emergency	\$250.00	\$6,285.00			
Miscellaneous	\$0.00	\$2,263.10			
PayPal Charges	\$10,000.00	\$17,123.16			
Photo & Video Coverage	\$20,000.00	\$6,513.72			
Photo Exhibition	\$10,000.00	\$6,500.00			
Publicity	\$15,000.00	\$14,816.25			
Program and Event Flow	\$2,000.00	\$12,148.00			
Reception-On Site	\$3,000.00	\$2,166.20			
Registration	\$15,000.00	\$22,402.63			
Science Fair	\$0.00	\$1,923.95			
Security	\$20,000.00	\$31,410.75			
Souvenir	\$50,250.00	\$32,979.00			
Spiritual	\$10,000.00	\$4,687.66			
Transportation	\$20,000.00	\$25,527.50			
Travel	\$150,000.00	\$173,689.48			
Venue	\$75,000.00	\$108,206.85			
Volunteers Appreciation	\$15,000.00	\$12,039.58			
Web	\$5,000.00	\$4,179.88			
Youth Forum	\$10,000.00	\$11,937.68			
<b>TOTAL</b>	<b>\$1,272,250.00</b>	<b>\$1,588,713.33</b>			